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Name		Dr. Zahid Majeed		
Designation		Associate Professor		
Department		Department of Management Sciences (DMS)		
Faculty		Faculty of Management Sciences (FMS)		
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Telephone Number		Office Extension	081-111-717-111 (1739)	
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		Qualification		
Year	Degree/Certificate	Name of the Institute/ University	Field of study	
2014	PhD	University of Huddersfield (UK)	Entrepreneurial Management	
2007	MS/ M.Phil.	University of Glasgow (UK)	Human Resource Management	
2004	Graduation	University of Baluchistan Quetta	MBA (Finance)	
Publications in HEC Recognized journals				
Standard headings include: (A) Articles published in journal; papers presented in seminars / refereed conference proceedings and; (B) manuscripts in process.				
(A). Articles published by refereed journals/international seminars; conference proceedings				
S. No.	Title of Paper	Name of Journal/ Seminar/ Conference proceedings	National/ International	Publication date
1.	A Review of HR Practices in Knowledge-Intensive Firms and MNEs: 2000-2006	<i>Journal of European Industrial Training</i>	International	02 March 2009
2.	Metacognition and opportunity recognition: Evidence from Emerging Economy of Pakistan	<i>Business & Economic Review: Vol. 14, No.1 2022 pp. 93-113</i> DOI: dx.doi.org/10.2547/BER/1	International	March 2022

		4.1.5		
3.	Majeed, Z., (2005)“ <i>Project Design and preparation in international cooperation</i> ”	International Seminar on Asia Link Europe-Aid cooperation	International; venue: Pearl Continental Karachi Pakistan.	27-29 th November, 2005
4.	Majeed, Z. (2006)“ <i>A review of HR capital strategies and practices in Knowledge intensive firms: 2000-2006</i> ”	International emerging markets seminar	International; Venue: Department of Business and Management, University of Glasgow (Scotland)	11 th September, 2007.
5.	Majeed, Z. (2007) “ <i>Qualitative methods in business research</i> ”.	International seminar on qualitative methods	International; Venue: Department of Business and Management, University of Glasgow	11 th May 2007.
6.	Majeed, Z., and Reza, S. (2009). “ <i>Managing innovation in the UK and Pakistan Banking Sectors, Analysis of Flexibility and Employee Empowerment</i> ”.	International Conference on Managing Creativity and Innovation.	International ; Venue: Institute of Management Technology Ghaziabad, India.	9-10 th January, (2009)
7.	Majeed, Z. (2009) “Modelling the cognitive advantages in SMEs and mMNEs. Supervisor: Dr. Evgeeny Polyakov.	Emerging markets research group seminar	International; Venue: Business School University of Huddersfield UK.	7-8 th January, (2010)
8.	Majeed, Z., Polyakov, E., & Davies, E. (2011). <i>Modeling the chosen mode of international entry: Locational and cognitive insights in the Pakistani SMEs.</i>	38th Annual International Conference of Academy of International Business (UK & Ireland Chapter) on International Business: New challenges, new forms, new practices	International ; Venue: Edinburgh (England)	14 – 16 th April, 2011
9.	Majeed, Z, (2013) “ <i>Consumer empowerment: Thematical antecedents of consumer resistance movements and consumer</i>	1 st International conference on Emerging Issues in Management and	International ; Venue: Serina Hotel Quetta	1 st – 2 nd November 2013

	<i>purchase behaviour in Pakistan</i>	Economics, 2013 “Sharing Knowledge” Global vision, local contents		
10.	Nimra, A,K and Majeed, Z, (2013) “ <i>Strategic Management Process: a case study of PTCL</i> ”	1 st International conference on Emerging Issues in Management and Economics, 2013 “Sharing Knowledge” Global vision, local contents	International : Venue: Serina Hotel Quetta	1 st – 2 nd November 2013
11.	Majeed, Z., and Reza, S. (2009). “ <i>Managing innovation in the UK and Pakistan service Sectors: Does Flexibility effects Employee Empowerment</i> ”.	2 nd International conference on Emerging Issues in Management and Economics, 2015 A spectrum of opportunities for rising Balochistan, BUITEMS Quetta	International; Venue: Takatoo Campus BUITEMS Quetta.	9-10 th October 2015.
12.	Bhatti, M.S. and Majeed , Z (2015) “Firms’ growth through HR sustainability and resilience”	2 nd International conference on Emerging Issues in Management and Economics, 2015 A spectrum of opportunities for rising Balochistan, BUITEMS Quetta	International; Venue: Takatoo Campus BUITEMS Quetta.	9-10 th October 2015
13.	Ahmed. B. S. and Majeed, Z. (2015) “ <i>Opportunity Recognition by Women Business Entrepreneurs based on Prior Knowledge and Social Network at Quetta</i> ”	2 nd International conference on Emerging Issues in Management and Economics, 2015 BUITEMS Quetta	International; Venue: Takatoo Campus BUITEMS Quetta.	9-10 th October 2015
14.	Aziz, S. and Majeed, Z. (2015) “ <i>Impact of employment innovation on employee empowerment: a case study of Pakistani banking sector</i> ”	2 nd International conference on Emerging Issues in Management and Economics, 2015 BUITEMS Quetta	International; Venue: Takatoo Campus BUITEMS Quetta.	9-10 th October 2015
15.	Khan, D., Bari, A., Hassebullah, Rehman, W., and Majeed Z. (2015), “ <i>Consumer trust on online vendor services in online</i> ”	2 nd International conference on Emerging Issues in Management and Economics, 2015	International; Venue: Takatoo Campus BUITEMS Quetta.	9-10 th October 2015

	<i>shopping</i>	BUIITEMS Quetta		
16.	Majeed, Z, Aziz, S. et. al., (2015) <i>“Women as human and socio-capital leader: Gender meta-cognition and entrepreneurial development in Quetta Baluchistan”</i>	Conference poster presentation: 16 th Annual research conference by Population Association of Pakistan and BUIITEMS Quetta: Political and Social Demography of Balochistan	International; Venue: Takatoo Campus BUIITEMS Quetta.	25 – 26 th November, 2015
17.	Majeed, Z., and Aziz, S., (2015) <i>“Gender as human and socio-capital leader: Role of cognitive biases in women’s work behaviour: a case study approach”</i>	Conference presentation: 16 th Annual research conference by Population Association of Pakistan and BUIITEMS Quetta	International; Venue: Takatoo Campus BUIITEMS Quetta.	25 – 26 th November, 2015
(B). Manuscripts submitted for publication, in process.				
S. No.	Name of authors, year and Title of Paper	Name of seminar /Conference/Journal	National/ International/ remarks	Date/year
18.	Journal of International Entrepreneurship; Manuscript ID JIEN-D-15-00060R1 Full Length Article Year submitted 2018	Paper rejected after 18 months of review process in the year 2018	Based on reviewers’ comments; the paper is in revision stage for submission to another three star Journal.	2018
19.	Thunderbird International Business review; Manuscript ID TIBR-20-218 Full Length Article Year submitted 2020	Paper Desk rejected by the editor with the comments that the paper is not relevant and suitable for this journal	Based on reviewers’ comments; the paper is in revision stage for submission to another three star Journal.	2020
20.	Journal of International Entrepreneurship; Manuscript ID IG005928: Full Length Article Year submitted 2019	Paper Desk rejected by the editor with similarity issues with authors PhD thesis and journal policy is not to entertain such papers.	Journal policy is not in line with HEC guidelines/ paper is in revision process for another journal	2019
21.	BUIITEMS Journal of Social Sciences and Humanities	In review process by the ex-Editor-in-Chief	Paper is pending in review process till	2017

	Year submitted 2017		Dr. Syed Mohammad Khair and Abdul Wadood sb	the appointment of new Editor-in- Chief, new editor in chief is appointed and in further process.	
Work Experience					
S. No	From (year)	To (year)	Name of the Institution/ Organization	Position held	
1.	1995	2005	Allied Bank Quetta	Branch Manager Quetta / Area Operations Chief (Pashin Zone, Baluchistan)	
Job Description & Major Contributions					
General Banking					
<ul style="list-style-type: none"> Dealing in Organization and Marketing Structures to build deposit base. Dealing with the Accounting Procedures of the Branch. 					
Audit Operations					
<ul style="list-style-type: none"> Dealing with the Audit Operations of the Branch. Dealing with the Rectification and Compliance of audit reports on timely basis strategies for improving branch audit categories 					
Advances					
<ul style="list-style-type: none"> Implementation of Advance system as per State Bank of Pakistan regulation. 					
2.	2005	2014	BUIITEMS Quetta	Assistant Professor Department of Management Sciences	
3.	2014	To date	BUIITEMS Quetta	Associate Professor (Ex-Chairperson; Department of Management Sciences)	
Job Description & Major Contributions					
<ul style="list-style-type: none"> Teaching in Management Sciences Department: Major subjects taught; Advance research methods, Strategic management, Entrepreneurship, Marketing Management, Organizational Behaviour, Project finance and evaluation (MS), Contemporary issues in management philosophies(Ph.D.) Supervising Dissertation at M.S. and Independent studies at PhD levels Ex-Member Academic Discipline Committee. Member course allocation committee Member post-graduate committee Program coordinator (PhD) Module developer Master Trainor Executive consultant 					
Area of specialization			MBA (Finance) M.Phil. (Human Resource Management)		

	Ph.D. (International Entrepreneurial Management /International Entrepreneurial Marketing). Regression/ logistic regression analysis. End note reference software Strategic Management Research process																																				
Expertise/subjects taught	<ol style="list-style-type: none"> 1. Undergraduate : Business Research Methods, Advance Research Methodologies, Advance Marketing, International Marketing /Entrepreneurship, Human Resource Management, Strategic Management 2. Graduate: Organizational Behaviour, advance marketing research 3. Post-Graduate: Project finance and evaluations, Contemporary issues in Management Philosophies 																																				
Supervision record:	<p>List order: supervision of undergraduate; graduate, M.S. and doctoral students thesis/ independent studies showing:</p> <table border="1"> <thead> <tr> <th>Years</th> <th>Degree</th> <th>Name</th> </tr> </thead> <tbody> <tr> <td>2014</td> <td>BSBA</td> <td>Faisal Farooq</td> </tr> <tr> <td>2014</td> <td>BSBA</td> <td>Fahim Nasir</td> </tr> <tr> <td>2015</td> <td>BSBA</td> <td>HaseebUllah</td> </tr> <tr> <td>2015</td> <td>BSBA</td> <td>Raja AqeelEjaz</td> </tr> <tr> <td>2015</td> <td>M.S.</td> <td>Shahzad Bhatti (Thesis)</td> </tr> <tr> <td>2016</td> <td>M.S.</td> <td>Mr. Mohammad Ali</td> </tr> <tr> <td>2017</td> <td>M.S.</td> <td>Ms Ammara Ahmed</td> </tr> <tr> <td>2018</td> <td>M.S.</td> <td>Ms Sana Aziz</td> </tr> <tr> <td>2015</td> <td>PhD</td> <td>Ana AsfandYar (Ind, Study)</td> </tr> <tr> <td>2023</td> <td>M.S.</td> <td>Ms Fouzia Mengal</td> </tr> <tr> <td>2023</td> <td>M.S.</td> <td>Ms Sadaf Ashraf</td> </tr> </tbody> </table>	Years	Degree	Name	2014	BSBA	Faisal Farooq	2014	BSBA	Fahim Nasir	2015	BSBA	HaseebUllah	2015	BSBA	Raja AqeelEjaz	2015	M.S.	Shahzad Bhatti (Thesis)	2016	M.S.	Mr. Mohammad Ali	2017	M.S.	Ms Ammara Ahmed	2018	M.S.	Ms Sana Aziz	2015	PhD	Ana AsfandYar (Ind, Study)	2023	M.S.	Ms Fouzia Mengal	2023	M.S.	Ms Sadaf Ashraf
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Honors and Awards	<ol style="list-style-type: none"> 1. MBA (Finance) Distinction 2. Diploma in computer application 3. M.S. Management Research Glasgow Scotland 4. PhD. UK (2014) 																																				
HEC Approved supervisor	N.A.																																				
If Yes, provide HEC URL	N.A.																																				
Research grants/ Projects	<ol style="list-style-type: none"> 1. Participated as member Organizing Committee and session discussant International conference on Emerging Issues in Management and Economics, 2016, BUITEMS Quetta; 26 – 27th October, 2016. 2. Participated as Session co-chair, Conference presentation: 16th Annual research conference by Population Association of Pakistan and BUITEMS Quetta; Venue: Takatoo Campus BUITEMS Quetta. 25 – 26th November, 2015. 3. Majeed, Z. (2015-16) Tertiary education support project (TESP) 																																				

	<p>short term consultancy assignment “Overall assessment of the higher education sector; current situation and recent trends” funding proposal submitted to HEC Pakistan (Jan to December, 2016); Grant not awarded.</p> <p>4. MS from university of Glasgow: Faculty development Fund Higher Education Commission Pakistan (Rs. .22M)</p> <p>5. PhD UK Faculty development fund Higher Education Commission of Pakistan (Rs. 04 M)</p>
Selected Professional Presentations	<p>1. Guest Speaker; seminar on SPSS and Advanced Quantitative Techniques, March 06, 2015; Department of Management Sciences BUTTEMS city campus Quetta</p> <p>2. Guest speaker; seminar on conflict management April, 27, 2015 Department of Management Sciences BUTTEMS city campus Quetta</p>
Additional Information	
<p>Dr. Zahid Majeed is Associate Professor at the Management Sciences Department, Balochistan University of Information Technology, Engineering and Management Sciences, Pakistan. He did his MBA (Distinction) from Pakistan and his Masters in Management Research (MRes) from University of Glasgow Scotland. He qualified his PhD in International HRM and Entrepreneurship Management from England in the year 2014.</p> <p>His previous assignments include; not limited to, module developer, master trainer and executive consultant in his area of specialization. His work is published in Journal of European Industrial Training, conference proceedings (International small business and entrepreneurship (ISBE) Conference Liverpool, UK. and Managing Creativity and Innovation, Institute of Management Technology Ghaziabad, India, International conference on Emerging Issues in Management and Economics, BUTTEMS Quetta, 16th Annual research conference by Population Association of Pakistan. His research interest includes HRM, International Management, International Entrepreneurship and Business strategy.</p>	